Frédéric PETERS Mijlstraat 69 5281 LK Boxtel

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50 years old Born in 1973 at Guéret (France)

> French Bachelor

Work experiences

Webshop: SEO, SEA, Customer service

2007 - 2021Self EmployedMon-trampoline.com2017 - 2019ZZP'erSunnytent.com2022Content afdelingFixami.fr

- ➤ Creation of webshops. Creation of websites with SEO strategy. Trampofun.fr ranked first place for the keyword Trampoline after only 2 years.
- ➤ Organising dropshipment of trampoline and outdoor products from The Netherlands and Germany to France and Belgium.
- ➤ Running strategic as well as day to day operation : Google Adwords campaign, customer service, accounting...
- Translation of content from English, German and Dutch into French. For example: translation of sunnytent.com from the german and the dutch websites.
- ➤ Full management of customer service (phone email social network).
- > Transforming Excel file from suppliers into HTML for fixami.fr. My record is a file with 900 columns and for 1000 products.

Marketing & Communication

1993 - 1995	Student	Segma - ESC Business School
1994 & 1995	Communication assistant	Legrand (electrical appliances)
1995 (3 month)	Assistant company advisor	IDS centre
1997 - 1998	Advertisement Manager	Legrand Australia
2001 - 2004	Marketing Manager	Chavonnet (sanitary faucets)

- Realization of market studies within the junior-company of the business school.
- ➤ Realization of an export's catalog in English 360 pages (1994 4 month).
- ➤ Realization of communication tools for the launch of a new product range (1995 3 month).
- ➤ Quality control of the customer service of Velux threw mystery calls (1995 3 month).
- ➤ In Sydney Australia for Legrand (word leader of electrical appliances): realization of catalogues, search and selection of subcontractors (photographer, printer), organization of a product launch evening for 150 major accounts (15 month).
- ➤ In Paris for Chavonnet (sanitary faucet): global revision of catalogues (main catalogue, price list, spare parts), reduction of costs, creation of a new internet site, building of stand for trade shows, follow-up of media-plan, elaboration of press kits and sending of mailings and e-mailings (3 years).

Other experiences

Sale

1999 - 2001Sales representativeLegrand2005 - 2006Self employedTrampoline

- ➤ Sale of electrical products toward big electrical installations companies in Metz (contracts as high as 100K€) and promotion of the ranges toward the actors of the field (wholesaler, engineering companies, architects...) (3 years).
- ➤ Sale of trampoline to campings and creation of my first website (2 years).

Accounting

1996 (6 month) Management controller assistant TRT (Lucent Technologie)

- ➤ Revision of the reporting system after the purchase of the telecommunication networks' activities of Philips by Lucent Technologie. Weekly reporting.
- ➤ Accounting for my own businesses (SARL in France ZZP'er in Boxtel).

Other

- ➤ Work in the family's dairy farm
- ➤ Warehouseman, Transport Timmermans (Netherlands), in 1990 (1 month).
- ➤ Collector of fruits and vegetables, Avignon, in 1991 (2 months) and 1993 (1 month)
- Supermarket assistant, E.Leclerc, La Souterraine, in 1992 (2 months).
- ➤ Barman, Bamberg (Germany), in 1995 (3 months)
- ➤ Sales in supermarket for Gillette, videos Gaumont and Ricard (Paris 1996).

Studies

1997 ESC Clermont Business School – Clermont-Ferrand

Graduate School of Management

Miscellaneous

Languages: French Mother tongue

English C2 Australia: 15 months

Spanish C2 Spain : 2 years (Grenade, Barcelone) German B2 Germany : 1 year (Berlin, Bamberg)

Dutch C1 Boxtel since 2016

Softwares: Linux environment, Windows (Word, Excel...), HTML language & Wordpress.

Knowledge of Photoshop (Gimp), e-mailing softwares...

Hobbys: Foreign cinema, short film, quizz, science and history.